

Years

1978

2018

2018 Annual Report

Built on Stories



www.HabitatCollier.org

96

Each photo on the cover of this Annual Report shows one of the 96 determined families who became Habitat homeowners last year. In 2018, in addition to constructing new Habitat homes, we faced new challenges and served more families than ever before through our Hurricane Irma repair program. None of this would have been possible without your support. It is your gifts of time, talent and treasure that make these stories possible. Though we aren't able to share every family's individual story, this cover allows us to recognize those 96 homeowners as an integral part of the Habitat Collier story.



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40 Years of Stories

They say “home is where your story begins.” Over 40 years, we’ve heard and been part of thousands of stories, all as unique and exceptional as each of the families who walk through our doors. For partner families, those stories begin with a great need: for stability, for safety, for affordability, for a better tomorrow for their children.

The common thread in every Habitat partner family’s story is its turning point: the moment they finally achieve homeownership. From that point forward, we see families flourish. Whether through parents who now have the time and financial ability to further their education and seek better employment opportunities, or through the children who work so hard to make their parents proud, these families are breaking the cycle of poverty.

Those stories are only enriched when we look to our supporters in the community who make them possible in the first place. From retired businessmen and women who give so generously to pay it forward after a successful career, to young professionals who take to the jobsite to give back to the community they love, each and every donor and volunteer becomes an important part of the Habitat story.

In four decades, we have learned that building homes involves so much more than bricks and mortar. It includes the building of character and confidence in children whose parents have made untold sacrifices so that they can have every opportunity for success. It’s about investing in education and civic responsibility so that families become more deeply engaged in the strength of this community. It allows us to create relationships with those who have walked a different path.

With the escalating need for our local workforce to have access to homes that are affordable, we are imploring everyone to do all that they can. We invite you to visit a jobsite to help build a home, join our Selection, Education or Advocacy Teams, write a check, transfer stock or include Habitat in your estate, donate your furniture to the ReStore, pray for our mission and our families. Help to tell the Habitat story, so that we can welcome more families into their forever homes.

Whether you’ve been with us for decades, or if your Habitat story is just getting started, flip through the pages that follow to see why every wall, dollar or spirit that we raise is truly built on stories.

Lisa Lefkow
Chief Executive Officer

“Thank you to all the donors and volunteers who made it possible for us to have our own home. Now, everything has changed for our family. You helped make that happen for us and we are so grateful.”

- Wilder Valmyr
Habitat Homeowner since 2018

Built on Success

Our team of AmeriCorps VISTAs have been surveying homeowners at the 1-year, 5-year, and 10-year marks about their experience with Habitat for Humanity of Collier County. Here's what our homeowners had to say:

SAFETY & SATISFACTION

94%

of those surveyed reported that moving into their home has increased homeowner safety

95.7%

say they would definitely recommend Habitat for Humanity to a friend or relative

"I am safe now, my son is safe, too. I feel I belong somewhere, the empty feeling is gone. We are happy."

HEALTH & HAPPINESS



BUDGETING BETTER

90%

of those surveyed say they have a better understanding of household budgeting thanks to the pre-purchase educational requirements for new Habitat homeowners

84%

say they have a better understanding of financial planning including managing credit and debt thanks to the pre-purchase educational requirements for new Habitat homeowners

THE NEIGHBORHOOD

The top three things that a sample of 10-year homeowners liked about their community:

- Their home itself
- Schools for their children
- The affordability of their home

The top three things that a sample of 5-year homeowners liked about their community:

- Their home itself
- Safety in the neighborhood
- Schools for their children

"I take care of my house like I take care of my kids. My home is my heart."

Built on ReStores

The Habitat Collier ReStores accept donations of high-quality, gently used furniture, appliances, household goods and construction items and sell them to the public at discounted prices. Proceeds from the sale of these items directly fund our mission to build safe & decent homes for hardworking families.

DONATE. SHOP. BUILD.

New and gently used items are **donated** to our ReStores and then sold to provide an important funding stream for the construction of affordable homes.



People and businesses in the community donate new and gently used items which provide shoppers with high quality goods at affordable prices.



Habitat ReStores help keep thousands of pounds of reusable items out of landfills every year, promoting sustainability while helping to make homeownership a reality for families in need.



Donated items are sold in our ReStores and the proceeds go towards Habitat Collier's mission to partner with our workforce and their families to build homes and hope.

Built on Teamwork

Still at it: George Wainscott



A former member of the board and jobsite volunteer for more than two decades, George Wainscott knows a thing or two about Habitat. He retired in 1993 and learned about opportunities to volunteer with Habitat through his church, Trinity-by-the-Cove. In 1996, his church decided to build a house and George got involved. Though he didn't have professional construction experience, he had always been interested in building and had a knack for do-it-yourself projects.

"I've always been handy and did a lot of things myself. I thought I'd have a go at it, and apparently, I'm still at it!"

Ever since, George has been a regular fixture on the jobsite, coming out most Tuesdays, Wednesdays and Saturdays to offer a helping hand. He says that over the years he's done just about every job there is on a Habitat build from laying the slab to working on the roof, but these days he sticks to finish work like trim, doors, cabinets, and the other final touches

that go into each home.

As for his favorite parts of volunteering? George loves the feeling of paying it forward.

"I've had a very good life. I had a wonderful career, a nice wife, a good home, and I feel that everybody should have some of the advantages that I've had, and this is one way of trying to affect that," he says. "It's good for me. I enjoy doing it for the homeowners, but it's good for me, too."

Volunteer of the Year Tom Roddy



With more than 400 hours logged on the job site in one year, Tom Roddy was presented with a Golden Hammer Volunteer of the Year award at our Volunteer Appreciation Luncheon in March. He's a jobsite regular, with more than 50 years of experience in the construction industry.

"I thought about it for a long time, but I never had the time to do it. When I retired, I found I had a lot of time!"

Tom says the best part about working on the jobsite is all of the wonderful people he gets to meet. He particularly likes seeing fresh faces come out to build.

"It's fun working with people who worked in an office their whole life, to see how they can be taught," he says. "You know what's really great? Working with two or three people who just come out for the first day who want to do something but they don't know what, and after four hours you can see they're really proud of what they've been able to get done, that's the best part."

Looking to the Future: Habitat NextGen

Every other month, a group of 20 and 30-somethings give up their Saturday morning to meet on a Habitat jobsite and build homes. They call it Habitat NextGen. Like many millennials, they're motivated to make a difference and Habitat NextGen gives them a chance to do it while making connections with other young professionals.

"This group gets people out on the job site who maybe otherwise wouldn't have," says founding member Allison Durian. "It's nice to know there's a group of people to go out there with."

As Associate Director of the Naples Winter Wine Festival, Durian is no stranger to the benefits of nonprofit work, and she loves introducing people to the sense of accomplishment that comes with a day on the jobsite. Founding member, Jonathan Saunders, shares her passion.

"There are a lot of organizations, and an increasing number have young professional groups. But there aren't a lot where you can go and have a tangible impact on a really serious – and somewhat neglected – issue in our community."

Saunders interned with Habitat in college and wanted to get more involved after graduating. Now, as an Asset Management Analyst at J.P. Morgan, he wants other young professionals to embrace the importance of community involvement.

The group gives members a unique opportunity to come together as advocates for affordable housing and to grow as leaders. NextGen offers them the chance to be the architects of some of the change they'd like to see.

Learn more about Habitat NextGen at HabitatCollier.org/Habitat-NextGen.



Built on a Legacy

Sonja & Alex* Spier

Those who become part of the Habitat family also become part of the Habitat story, and there is no truer manifestation of that sentiment than can be found in the life, love, and legacy of our dear friend, the late Alex Spier. For more than a decade, Alex and his wife Sonja have been an important part of building a better future for children and families in Collier County through their work with this organization. He demonstrated his deep faith through actions, feeling a responsibility to share his many blessings with those who are in great need.

Since arriving in the United States as an 18-year-old immigrant from Holland with just \$1.25 in his pocket, Alex valued the hard work and determination that made him successful. Seeing this same determination in the families who apply for Habitat homes, he recognized that same journey of courage and hope. As doors opened for him, he felt compelled to open doors for others.

Alex and Sonja began their work with Habitat through a partnership with the Mayflower Congregational Church and Habitat Collier. We soon learned that Alex had spent much of his life as a builder: first a builder of watches, then of successful businesses and enterprises, then a builder of homes and communities and finally a builder of hope and of futures. In addition to being a generous supporter of the work that Habitat does in Collier County, Alex was an important part of many other causes, both in Massachusetts and in Naples, through the Spier Family Foundation. His core belief was to leave the world a better place than he found it, and he genuinely lived that belief every day.

Alex and Sonja have sponsored the construction of homes for more than 20 families and have touched countless other lives through this organization in other ways. When the Habitat office was in need of renovations, the Spier's donated the funds to update the building so that leadership didn't have to divert a single cent away from the mission. Because of their generosity, our board room now bears their names.

Sadly, Alex passed away last fall, but it isn't the end for his Habitat story. The gifts that he and Sonja made will continue to impact families for generations, as they reverse the cycle of poverty through the safety and stability of affordable housing.





Built on a Legacy Phyllis & Bill Younger*

After reading the book *Fields of Immokalee*, Phyllis and Bill Younger were eager to learn more about the work of Habitat in Collier County. Always one to be prepared with a list of questions, Bill was pleased with what he learned and they quickly became wonderful advocates and generous donors.

For the nearly 70 years of their marriage, Phyllis lived with multiple sclerosis. In their later years, this often kept them close to home but they were always willing to make time for Habitat Collier. For Bill, “time” meant sharing his wit, warmth and wisdom.

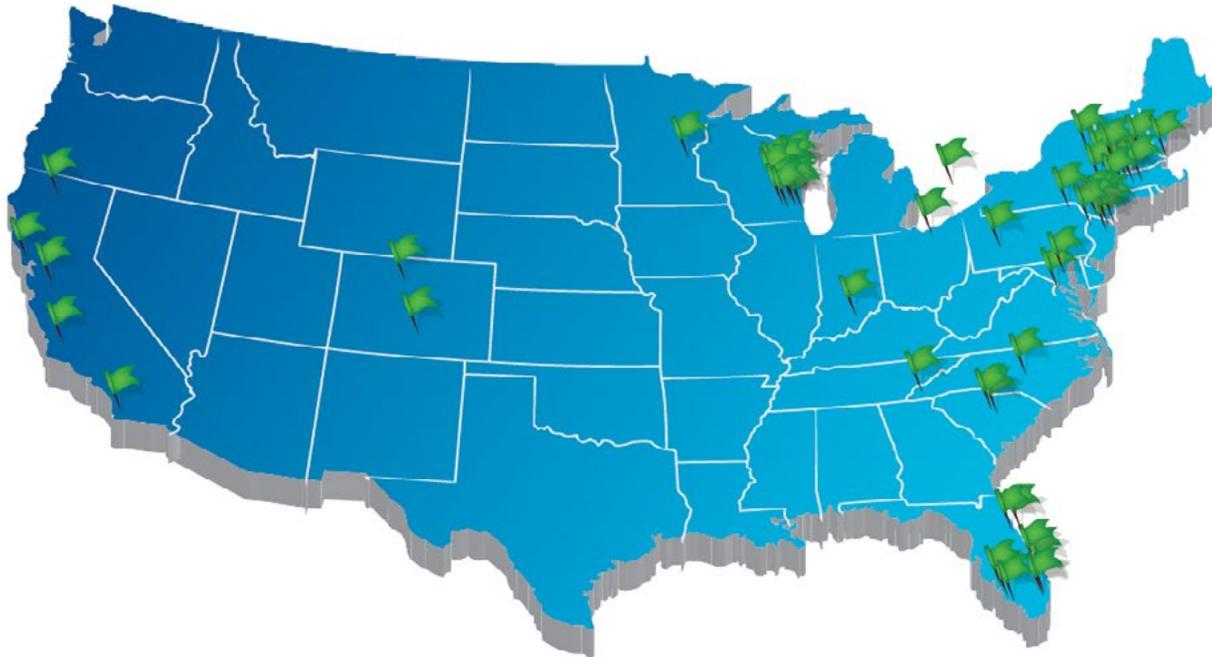
As we approached our 35th anniversary and were debating the appropriate celebration, Bill helped walk us through the options and thoughtfully helped discern the best course. A man full of sage advice, he always took the time to listen before gently guiding you in the right direction. He was also one of few donors who would call the office if he felt he had not received a donation envelope in a while – a development officer’s dream!

In 2016, Phyllis passed away and in May 2018 we said our final goodbye to Bill. During their lifetime, Phyllis and Bill made the thoughtful decision to join our Legacy Builder Society by making a gift to Habitat Collier in their estate. There’s no doubt the Younger’s would have been extremely pleased to know that the values they strived so hard to instill in their children were fully embraced. The Younger’s children made the incredibly generous decision to forgo their portion of the trust, instead allocating the full \$1.25 million to Habitat Collier.

Built on Perseverance: Surviving Hurricane Irma

Hurricane Relief Gifts

Donors across the nation reached out to support those in Collier County who were affected by Hurricane Irma. Donors from 57 Cities in 16 states and Canada pitched in to aid in Habitat Collier's recovery efforts after the storm, bringing new hope to families in desperate situations.



San Francisco, CA	Plantation, FL	Toronto, ON
Rancho Santa Fe, CA	Pembroke Pines, FL	Wayne, PA
Ripon, CA	Vero Beach, FL	Pittsburgh, PA
Simi Valley, CA	Braselton, GA	Charleston, SC
Lincoln, CA	Adams, MA	Bluffton, SC
Denver, CO	Sudbury, MA	Hilton Head Island, SC
Fort Collins, CO	Waltham, MA	Nashville, TN
Fairfield, CT	Bethesda, MD	Milwaukee, WI
Greenwich, CT	Minneapolis, MN	Franklin, WI
Darien, CT	Princeton, NJ	Muskego, WI
Danbury, CT	Basking Ridge, NJ	South Milwaukee, WI
Brookfield, CT	Summit, NJ	Oak Creek, WI
Washington, DC	New Providence, NJ	Greendale, WI
Naples, FL	West Orange, NJ	West Allis, WI
Marco Island, FL	Caldwell, NJ	Big Bend, WI
Bonita Springs, FL	Allamont, NY	Waterford, WI
Jupiter, FL	New York, NY	Okauchee, WI
Stuart, FL	Chappaqua, NY	Cudahy, WI
Fort Lauderdale, FL	Cleveland Hts, OH	Racine, WI

Corporate & Foundation Partners

Collier Comes Together
 Community Foundation of Collier County
 Community Foundation of Northern Colorado
 Habitat for Humanity International
 National Hockey League Foundation
 National Hockey League Players' Association

Group Builders

Immokalee Rebuilds

Community Partners

Danco Sports, Inc.

EC Scott Group
 First Presbyterian Church - Hilton Head
 Island Country Club Foundation
 McAndrews King Pontiac Buick GMC Truck Inc
 McAvoy Chiropractic, LLC
 Nashville Predators Foundation
 United Way Of Collier County, Inc.

Gift in Kind

Catholic Charities, Diocese of Venice, Inc.
 Collier County
 Collier County Farm Bureau
 Collier Harvest Foundation
 Community Foundation of Collier County

Fluke Corporation
 GCP Applied Technologies, Inc.
 Habitat for Humanity International
 Habitat for Humanity International Disaster Response Team
 Habitat for Humanity of Highlands County
 Habitat for Humanity of Lee & Hendry Counties
 Makita
 Panasonic North America
 Rising Together: Naples
 Rite Rug
 Sealed Air
 Valdosta-Lowndes County Habitat for Humanity

Visions Paint Recycling
 Wesley United Methodist Committee on Relief
 Whirlpool Corporation

Collaborative Partners

Collier County Housing Department
 Community Foundation of Collier County
 FEMA
 Goodwill Industries of Southwest Florida
 Southwest Florida Career Services
 United Way of Collier County

In addition to those listed here, we would like to extend our heartfelt thanks to all of those who prayed for us, volunteered with us and extended a hand of partnership to us before, during and after the storm. Although we are tremendously grateful for every gift received, we remain committed to our tradition of donor privacy. Therefore, we have not listed the names of the individual donors who have supported our storm recovery and rebuilding efforts. If we have omitted any of our corporate or foundational partners in any of these categories, the error is entirely ours and we humbly ask that you contact us immediately so we may rectify the situation.

Built on Perseverance: Our Post-Irma Efforts

Immediate Response

Immediately after the storm, Habitat Collier staff went out to survey damage levels in Habitat neighborhoods and the greater Collier County community. While we were relieved to find no structural damage to any of the more than 2,000 Habitat homes in our service area, the devastation to substandard housing was extensive. Our immediate response was focused on provisional repairs and clean-up.

Habitat for Humanity International provided a Disaster Relief Vehicle and other assets to assist in recovery efforts and we worked to gather volunteers and resources to mitigate minor damage for our partner families until homeowners' insurance claims were addressed. We also mobilized crews to non-Habitat communities to clear debris and provide relief to areas that were more severely impacted, like Everglades City and Chokoloskee to the south.



Built on Perseverance: Our Post-Irma Efforts

The Community Comes Together

Hurricane Irma made landfall in Marco Island on September 10th, 2017 as a strong category 3 hurricane, just miles from many Habitat homes and Habitat Collier's main office in East Naples. As our staff and partner families took cover in shelters or amongst friends and family, we prayed for the best possible outcome, not knowing what the aftermath of this incredible storm would bring.

Thankfully, we emerged to find that the damage sustained during the height of the storm was far less severe than predicted. Habitat Collier has built more than 2,000 homes in this community, and after the storm those homes are all still standing tall. They withstood Hurricane Irma's wrath with no significant structural damage – lost shingles and minor cosmetic issues making up the majority of damages reported.

“Sorry Hurricane Irma, our houses are built with love!” said Legacy Lakes homeowner, Gaby Mora.

In the days before Hurricane Irma, we saw our partner families come together to board windows, clear yards, secure property, and to make sure everyone had a safe place to be – together as a community. After the storm, the story was no different. Our staff visited Habitat neighborhoods and homes around the county and found that neighbors quickly came together to clear debris, pick up fences, and to offer a helping hand to one another.

For those who lost shingles in the storm or sustained other damage to their roofs, teams of volunteers and staff were on-site helping to place tarps to lessen any additional impact until Habitat families could work with their insurance companies to make permanent repairs.

“Habitat isn't just about building homes, it's about building lasting partnerships with families in our community,” says CEO Lisa Lefkow. “That means we're still here to offer a hand, long after sweat equity is complete and mortgage papers are signed.”

In times like these, we are especially thankful for the support of all of those who make it possible to offer people a hand-up into a home where they can feel secure, even in the worst of circumstances. Because of your support, these families live in neighborhoods where people are kind to one another and there is a strong sense of community amongst neighbors.

For many Collier County residents not living in Habitat homes, that sense of community was much harder to find. Thanks to support from Habitat for Humanity International and the Community Foundation's Collier Comes Together Fund, we have had the financial resources required to aid in repair and recovery efforts to non-Habitat homeowners as well. This fund helps to cover the cost of the materials and resources needed, while ensuring that we will not have to divert funds from building homes.



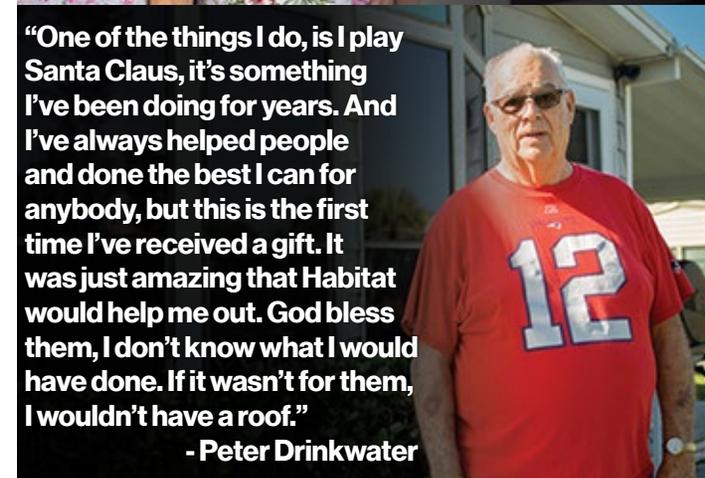
“If it wasn't for Habitat for Humanity coming out here with the material and the help to do the work, I just wouldn't have been able to afford it. (My roof) wouldn't have been replaced by the time rainy season came around. It's been a hard year but thank God for you all coming out to help.”

- Mark Hickman



“It was great. We felt so good when we found out Habitat was going to help with repairs. We were finally able to sleep a little better once we knew. A weight has been lifted, big time.”

- The Strong family



“One of the things I do, is I play Santa Claus, it's something I've been doing for years. And I've always helped people and done the best I can for anybody, but this is the first time I've received a gift. It was just amazing that Habitat would help me out. God bless them, I don't know what I would have done. If it wasn't for them, I wouldn't have a roof.”

- Peter Drinkwater

Sara's Story: Surviving the Storm

In September 2017, Sara Shaw was recovering from spinal surgery when she learned more adversity was coming her way: Hurricane Irma. As weather reports worsened, she and her neighbors decided to leave and ride out the storm in a safer location.

While evacuating, a strong gust of wind flung Sara from her porch.

That's the last thing she remembers until she woke up in a VA hospital in Georgia a few days later. Sara landed on her head and suffered a stroke, fractured her skull, sustained a serious concussion and other injuries. She spent the next four months in the hospital and rehab.

Her house would need time to recover, too. Three-quarters of the roof, the carport, and the lanai were lost. Electrical fixtures and wiring were ruined, the floor was starting to buckle in places, and large parts of her ceiling would need to be replaced. Adding insult to injury, her home was robbed while she was away.

When Sara started looking for resources to help her make critical repairs to her home, she became discouraged.

"It seemed like every door that other people were walking through to get funding was getting slammed in my face," she says. "I felt like an utter failure not being able to take care of myself."

As a veteran on a fixed income, Sara had little means to make repairs on her own. Having always lived modestly, she never had need of a credit card and therefore no credit to secure a loan.

Friends at the VA told Sara to go to Habitat Collier.

"I actually pulled up into the parking lot and it took me a good half hour to work up the courage to go in," she says. "But everyone around there seemed to understand exactly how I felt and it's just the most giving atmosphere in the world. If it weren't for them, I don't know where I'd be."

Through funding made available by Habitat for Humanity International's Habitat Hammer's Back initiative and the Community Foundation of Collier County's Collier Comes Together Disaster Relief fund, we were able to help Sara get back on her feet.

"I am just so grateful to Habitat for helping me out, because no one else would."

Habitat was able to work with a roofer to put a new metal roof on her home after installing new windows and making other needed repairs.

"Just from a standpoint of looking at the future, there is a future now!" says Sara. "Before, I didn't feel as if I had any future. Right now, I definitely feel like I have a future, and Habitat did that. That's the way I feel about Habitat, that yes, they are family."



Built on Perseverance: Rebuilding After Irma Community Stabilization

In the trailers and makeshift apartments where many Habitat homeowners have lived before partnering with Habitat, after the storm we saw a much different story: roofs completely gone, walls torn away, and some units completely caved in or blown over. Natural disasters like Hurricane Irma serve as a grave reminder of just how vulnerable our population is, particularly those at low wage-earning levels.

Our greatest defense against critical losses in a storm like Hurricane Irma is to eliminate substandard housing and replace it with stable, durable, affordable homes. Our long-term goal is to focus on new construction and qualifying families living in inadequate housing.

Crystal Gomez and her children had spent the last four years living with her sister in a trailer on their family's property in Immokalee. They shared two bedrooms in the three-bed, two-bath trailer and were making due, even if the situation wasn't ideal.

When Hurricane Irma struck, everything changed.

The family had returned after evacuating to Georgia to find that the storm had torn a large hole in the roof over Crystal's bedroom. Water was able to leak in and destroy many of her belongings. The hole in the roof and other leaks around the house made mold

and pests a serious concern, but with nowhere else to go, Crystal continued to stay in the house. She sent her children to live with relatives until she could provide the entire family with a safer and healthier home.

"I feel like crying when I talk about it, it hurts me because I've never been apart from my kids," she said. "I didn't get to see my baby crawl. She's walking a little bit and I don't even get to see that because she lives so far away."

When she mentioned her situation at work, a coworker encouraged her to apply for a Habitat

home. Crystal applied, and soon after she learned that she had been approved to partner with Habitat to build and purchase her own new home. Finally, she could see the light at the end of the tunnel.

"It's more than a home. It means everything to me, you don't know. It means everything."

Now, Crystal and her children are living happily in their own home. She put in the hours to help build her home and the homes of her neighbors and is proud to be able to provide for her children's futures.

"I want to set the example for my kids that, work hard and you can accomplish your dreams... I have!"



Immokalee Rebuilds

Watching storm coverage from the safety of his home in New York, Wall Street Executive Steve Auth was struck by the gravity of the situation in Immokalee. He quickly got on the phone with friends to discuss ways that they could offer a hand to those in need. Steve found that many of his friends were ready and willing to offer the resources to help, the only problem was that they didn't know where they could direct their financial support to ensure it had the most impact.

Steve called on Andrew Nussbaum, an Ave Maria University student and his former intern, to see if he might have an idea of where their money would have the most impact.

"I said to Andrew – I think I can get some money to do something, but we've got to find someone with assets on the ground who is organized and can work quickly. Andrew quickly contacted Habitat Collier's CEO and within 48 hours they had a plan ready to go."

Steve was amazed how quickly people responded to this great need. They quickly passed their initial goal of \$50,000, raising a total of more than \$200,000 in total to build four homes in Immokalee.

For his part, Andrew rallied the troops and got his campus involved. The Mother Teresa Project, a service organization he belongs to at the university, was instrumental in getting volunteers out to the jobsite.

"Immokalee Rebuilds is a perfect fit with Ave Maria and the Mother Teresa Project," Nussbaum says. "We were looking to see where we could help and see where our service spirit could really evolve into something special."

Because of the Immokalee Rebuilds Project, four loving families finally have hope again. They were able to partner with Habitat Collier to begin rebuilding their lives, even better than they were before. All four families have closed on their homes and are now neighbors in our Faith Landing community.

Moved by the impact of their initial efforts, the Immokalee Rebuilds team has set their sights on funding the materials for two more Immokalee homes.



Built on Families

Perla & Fabian Caceres



In just two short years, Fabian and Perla were dealt more challenges than many of us face in a lifetime. What should have been a joyous time of welcoming a new baby turned into a moment of uncertainty and fear when their landlord abruptly evicted them, claiming their apartment was too small for a family of three. Thankfully, they found a two-bedroom unit but their rent nearly doubled. Careful to monitor their budget, the couple knew things would be tight while Perla was on maternity leave. Next, they were dealt the blow that she would not be returning to work.

Fabian and Perla welcomed their son into the world to learn that he had Down Syndrome and related congenital issues requiring extensive medical treatment. To complicate matters, Perla was diagnosed with her own serious health issues just after the birth of baby Zaid, and the baby's condition kept him in the hospital for two months. Between her health concerns and the baby's, working was no longer an option for Perla. Now living on Fabian's income alone, this family adapted, but their budget was stretched to its limit. So much so, that Perla even hesitated to purchase medications that would

relieve her symptoms.

After spending the first several months of his young life growing strong enough to endure heart surgery, Zaid's procedure has been completed and his recovery continues. He is well cared for and grows stronger each day. His parents thank God for blessing them with their beautiful son and the security provided by their Habitat home.



Built on Families

Nancy Woeltjen

Nancy is the loving mother to three young boys - Landon, Braeden, and Zander. This hard-working mom is a Preschool Director who only wants to provide her sons with the life they deserve. She believes strongly that it is God and her faith in Him that brought her to Habitat for Humanity to fulfill her dream of providing her boys with the security and stability of a home.

This beautiful family went from living with roommates to an apartment where the rent was nearly 50% of her income. Struggling to keep up with rent and other expenses, Nancy would go without food and other necessities for the sake of her children.

Nancy has worked incredibly hard to provide for her family and now finally they have a home they can call their own.

"I can honestly say that our house feels like our house. It feels like we are finally HOME. God ordained this house for us and I'm so thankful for Habitat (and you!) for giving me the opportunity to work for it. You helped lift a burden and exchange it with peace. 'Thank you' doesn't even touch the depth of the feeling of gratitude my babies and I have towards you for your generosity, your selflessness and your willingness to allow God to use you to bless others."

Built on the Next Generation

Raynald St. Jour



At just 11, Raynald St. Jour was already more responsible than many teenagers. His mom, Rolly, was working several jobs to make ends meet, meaning he only saw her in the mornings before school. Determined to provide a better life for her son, Rolly applied with Habitat Collier.

She wanted to live in a safe area with space for her son to play and a quiet home where he could focus on school. They found all of these things in their new neighborhood, as well as new friendships with neighbors. Raynald got into football at the urging of some of those friends, something that would later change his life.

"I can go to school for free with football – when they told me that, I was like, I'm all in!"

Earning a scholarship was always top priority, but Raynald didn't get one.

He got two.

His determination on the field first translated into a full ride to New York's ASA college, where he earned his associate's degree. He then landed another full scholarship to the University of Arkansas at Pine Bluff. Through it all, his mom has been in the back of his mind.

"Soon, I'll be getting my bachelor's and she can finally see me walk across the stage," he says. "The other day she said 'I'm glad you're doing this, glad you're going to school, you're making a better life for yourself – a better life than I've had.'"

While his mother's devotion and resolve to give him a better life are certainly at the core of Raynald's character, he sees the hand-up from Habitat as a game-changer.

"I can't see myself without Habitat," he says. "And I don't want to imagine that. I am glad that Habitat came through and I'm glad I'm here and part of this family."



Raynald St. Jour then and now
Seen in 2009 dedication photo &
above in 2018 football program
photo.

Built on the Next Generation

Fortinel & Jhony Faustin



Fortinel and Jhony Faustin were pre-teens when their family moved to Naples from Mare Rouge, Haiti in search of a better life. They made due in a crowded apartment until they learned about homeownership through Habitat Collier.

“Moving made things a lot easier,” says Fortinel. “It freed our parents as far as the financial burden and they were able to do more and help us out more.”

They say moving into a new neighborhood with kids their age and switching schools changed their lives for the better. After earning a degree in Business Management,

Fortinel turned to teaching as a way to give back. Now, he’s a history teacher at Golden Gate High.

During one summer break, he visited Haiti.

“When I went back... it broke my heart. I started to think—how can we do something significant to help people down there?” he says. “What if we took (tuition) off the hands of the parents?”

And so the Faustin Project was born.

They started raising funds and contributing their own money, eventually incorporating as a 501(c)(3) nonprofit.

The next summer, Fortinel returned to Haiti and spent long days riding his motorcycle around Mare Rouge handpicking families who needed their help. Now, 40 children have received scholarships from the Faustin Project.

“Our parents really instilled in us our attitude and our drive as far as why we do everything we do,” says Jhony. “It’s because of our parents, the type of people they were.”

The brothers appreciate the similarities between the hand-up their family got and the work they are doing. While they credit their mother’s drive and father’s vision with shaping who they are as men, they know the stability of their Habitat home was a big factor.

“I probably wouldn’t be here if I didn’t move to that house,” says Fortinel. “And it’s still doing a lot for us. If it wasn’t for the Habitat house, I wouldn’t be able to do all of these things.”

Then & Now



Dorian Hinton

When we met Dorian, we knew there were big things in store for this remarkable kid. This summer, our suspicions were confirmed as Dorian was named one of “The Big 15,” the countdown of the area’s top high school football recruits compiled by the Naples Daily

News and the Fort Myers News-Press. As a junior at Naples High, he received offers from nearly a dozen colleges and signed with Middle Tennessee State at the end of last year.



Ashley Herrera

Ashley graduated from Ave Maria University this past May, with a degree in Biology. Since then, she has turned her part time job with Azimuth Technologies into a full-time position, while she looks to further her education. She’s currently looking at master’s

programs with various schools. Her goal is to earn an advanced degree in Microbiology. She says she has a passion for helping people, which she gets from her mother. Her ultimate goal is to study diseases and find cures for them.



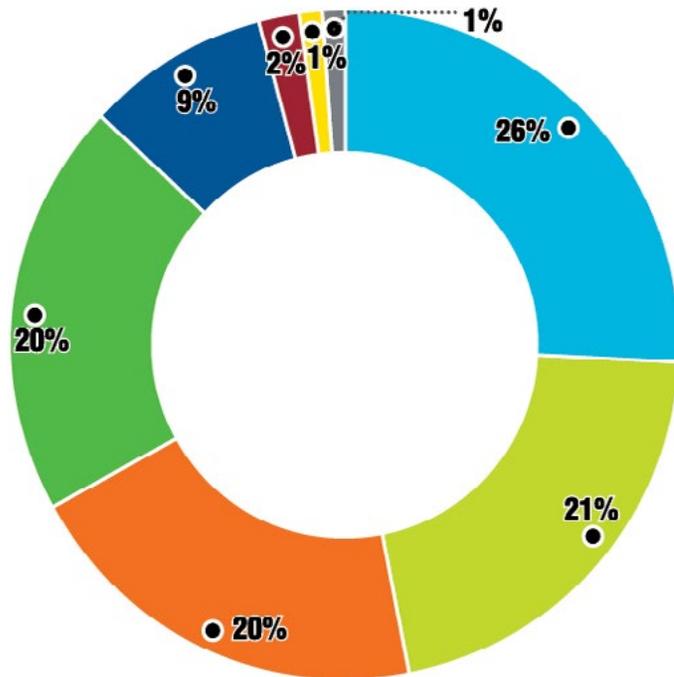
Fernando and Edgar Cruz

Fernando and Edgar moved into their Habitat home 10 years ago and now they’re all grown up! Fernando recently graduated from FGCU with a degree in Biomedical Engineering. Younger brother

Edgar is also an engineering aficionado as part of his high school Engineering Academy and a member of the solar go-kart club. He’s taking college classes while in high school and hopes to have his associate’s degree complete by the time he finishes high school.

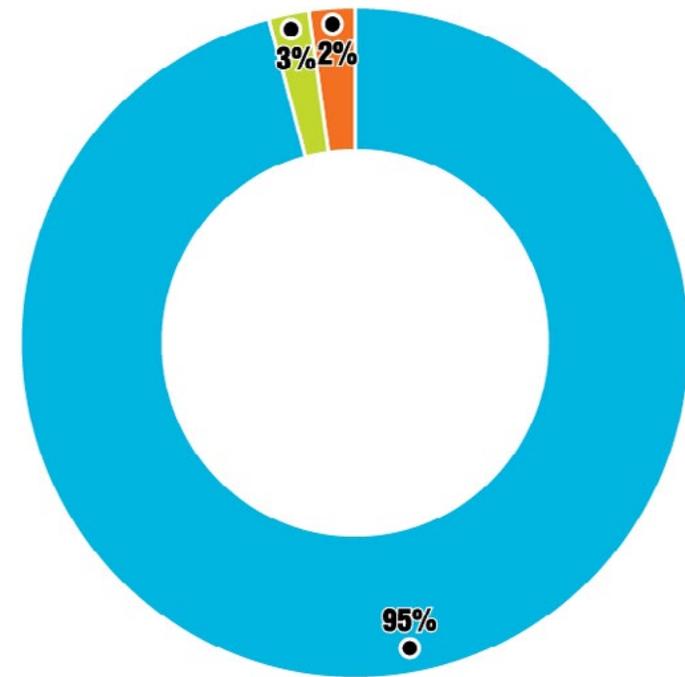
Built on Responsibility

As the beneficiary of so many thoughtful gifts of time, talent, and treasure to support our work in the community, we know how important it is to be efficient and effective stewardship of donor dollars. We take that responsibility seriously and strive to spend those funds wisely, with ninety-five percent of Habitat Collier's revenue going directly to the building of affordable homes in fiscal year 2018. For 96 hardworking families in Collier County, those efforts meant finally having a safe, stable place to call home.



Community Revenue Sources

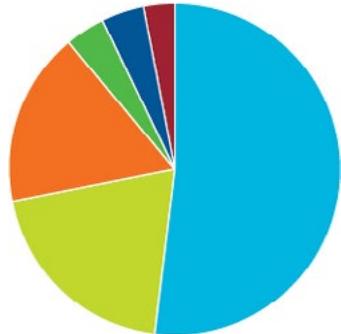
- 26% Individuals & Congregations
- 21% Community Contribution Tax Credit Program
- 20% Mortgage Payments
- 20% Mortgages Sold
- 9% Grants
- 2% ReStore Sales
- 1% In-Kind Donations
- 1% Misc. Income



How Revenues Were Spent

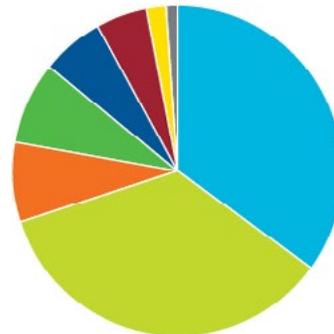
- 95% Program Services
- 3% Management & General
- 2% Fundraising

Built on Responsibility



ASSETS AS OF 6/30/2018

Mortgages.....	\$48,982
Land & Improvements	\$19,511
Cash & Investments	\$16,101
Houses Under Construction	\$3,958
Property & Equipment	\$3,849
Pledges Receivable	\$2,540
Total Assets	\$94,941



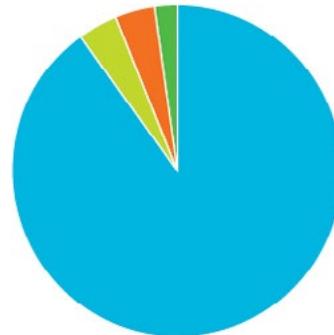
REVENUES AS OF 6/30/2018

Revenue from Sales of Homes.....	\$9,406
Contributions.....	\$9,315
Gain on Sales of Mortgages.....	\$2,205
Grants.....	\$2,089
ReStores Revenue	\$1,495
Temporarily Restricted Contributions.....	\$1,442
Misc. Income.....	\$379
In-kind.....	\$325
Total Revenues	\$26,656



LIABILITIES

Notes Payable	\$4,013
Deposits on Houses	\$2,433
Payables	\$1,969
Total Liabilities	\$8,415
Net Assets	\$86,526
Total Liabilities & Net Assets.....	\$94,941



EXPENSES

Program Services.....	\$20,802
ReStores	\$933
Management & General	\$441
Fundraising	\$407
Total Expenses.....	\$22,583
Change in Net Assets.....	\$4,077

Figures are represented in thousands. Habitat for Humanity of Collier County financial statements for the year ending June 30, 2018 have been audited by Rogers Wood Hill Starman & Gustason PA CPA.



CHARITY NAVIGATOR

Four Star Charity

Habitat for Humanity of Collier County is a 14-time four-star rated organization

America's largest independent charity evaluator, Charity Navigator, has rated Habitat Collier a four-star organization 14 times. In 2018, we achieved a perfect score of 100 for the second time, placing us #1 in the nation for Housing and Community Development. Less than 1% of the more than 9,000 charities rated by Charity Navigator earn a perfect 100.

"Based on its 4-star rating, people can trust that their donations are going to a financially responsible and ethical charity when they decide to support Habitat Collier."

- Michael Thatcher,
President & CEO of Charity Navigator

GuideStar's Highest Level of Recognition

Habitat Collier earned GuideStar's Platinum Seal of Transparency, recognizing our commitment to straightforward reporting and providing the most current information to donors.



Built on Partnerships

The generous charitable giving of individuals, businesses, community groups and congregations is critical to the work that we do. Donations from thoughtful donors like you are one of the largest sources of funding and we are tremendously grateful for your support. As part of our commitment to remaining the best stewards of your generous gifts, Habitat for Humanity of Collier County does not print the names of individual donors. Below is a list of our partners who know the value that affordable housing brings to the entire community:

Corporate & Foundation Partners (\$50,000 & up)

Community Foundation of Collier County
The Martin Foundation, Inc.
Publix Super Markets Charities, Inc.
Richard M. Schulze Family Foundation
The Schoen Foundation
TIAA

Group Builders (\$50,000 & up)

Collier's Reserve Country Club Members
Grey Oaks Country Club Members

Congregational Partners (\$50,000 & up)

Emmanuel Lutheran Church
Marco Lutheran Church
United Church of Marco Island
Trinity-by-the-Cove Episcopal Church
Vanderbilt Presbyterian Church

Community Partners (\$500 - \$49,999.99)

100+ Women Who Care of Southwest Florida
Assumption College
C3 Naples Church Inc
Celebration Community Church
Charles Schwab Foundation
Christus Victor Lutheran Church

Commonwealth Cares Fund Inc
Cottesmore Wine Tasting
Crystal Lake Recycling Junkies
Duquesne University
FAITH House Builders
First Florida Integrity Bank
First Presbyterian Church of Naples
First United Methodist Church
HOPE House Builders
IBM Retiree Charitable Contribution Campaign
Island Country Club Foundation
J.McLaughlin
Jewelers Mutual Insurance Company
JW Marriott Marco Island Beach Resort
Longshore Lake Women's Club
Marco Presbyterian Church
Mutual of Omaha Insurance Company
Naples United Church of Christ
NextEra Energy Foundation, Inc.
North Naples Church
Parker Hannifin Corporation
Publix Super Markets District Office
Publix Super Markets Store #1337
Real Estate Management Services Group LLC
Rotary Club of Marco Island
San Marco Catholic Church
Spears Construction Services

St. John The Evangelist Catholic Church
St. John's Episcopal Church
St. Katherine Greek Orthodox Church
St. Luke's United Methodist Church, Inc.
St. Mark's Episcopal Church
St. Monica's Episcopal Church
St. William Catholic Church
The Brotherhood Foundation
The League Club, Inc.
The Walmart Foundation
Thrivent Choice Dollars

United Methodist Women at First United Methodist Church
Wells Fargo Foundation
Wesley United Methodist Church
Wollman, Gehrke & Associates
Women's Foundation of Southwest Florida

Habitat Housing Partners

Belz Properties
Biggerstaff Enterprises
Bruce Hendry Insurance



Built on Partnerships

Habitat Housing Partners (cont.)

Daudert Plumbing Inc
Franco's Cooling and Heating Corp.
Glenna Froelich, Stock Realty, P.A.
Leela Lifestyle Homes, LLC
Monika DeBenedictis Team, John R Wood REALTORS
Thomas Riley Artisans' Guild

Mortgage Purchase Partners

First Florida Integrity Bank

Community Contribution Tax Credit Program Partners

Adams Foods Inc. - McDonalds
Arthrex, Inc.
Audubon Country Club

Bay Colony Golf Club
Bear's Paw Country Club
Clothes Mentor
Club at Mediterra
Club at Olde Cypress
Club at Pelican Bay
Collier's Reserve Country Club, Inc.
Country Club of Naples
Eagle Creek Golf & Country Club
Foxfire Country Club
The Greenlight Organization, Inc. / 7-11
Grey Oaks Country Club
Hideaway Beach Club
International Design Source
Island Country Club
Kensington Golf & Country Club, Inc.

Lely Development Corporation / Greenlinks
Mel's Diner
Naples Beach Hotel & Golf Club
Naples Boat Mart
Naples Heritage Golf and Country Club
Naples Lumber & Supply Co. Inc.
Pelican Bay Foundation, Inc.
Pelican Marsh Golf Club
Players Club & Spa, LLC
Presstige Printing & Datamail
Royal Poinciana Golf Club, Inc.
Stock Development
Stonebridge Country Club
Sunshine Ace Hardware
Traditions
Turtle Club
Vanderbilt Country Club
Vineyards Development Corporation
Wilderness Country Club
Windstar on Naples Bay
Wyndemere Country Club, Inc.
Wynn's Family Market, Inc.
Yamron Jewelers

Gift-in-Kind Partners

Cree, Inc.
Daudert Plumbing
Dow Chemical Company
Hunter Douglas
Publix Super Markets Charities, Inc.
Schneider Electric/Square D Foundation
Terry Lumb Photography

Valspar Architectural
Whirlpool Corporation
Yale Locks

Collaborative Partnerships

Ave Maria School of Law
Baby Basics
Books for Collier Kids
Boys and Girls Club of Collier County
Christ Child Society Of Naples
Community Foundation of Collier County
Greater Marco Family YMCA
Habitat for Humanity of Florida, Inc.
HELP
Impact SWFL - Bonita Springs
Legal Aid
Literacy Volunteers of Collier County
Mass Mutual Insurance
Meals of Hope
Micro Grants
Neapolitan Chapter of the Embroiders Guild of America
Palette Pals of NUCC
VPC Comfort Quilters

River Park House Partners

ABC Supply Co. Inc
City of Naples
Dagostino & Wood
Davidson Engineering
Forge Engineering
MHK Architecture and Planning
Rock Solid







Main Office

11145 Tamiami Trail East
Naples, Florida 34113
Tel: (239) 775-0036
Fax: (239) 775-0477



Immokalee Office

640 North Ninth Street
Immokalee, Florida 34142
Tel: (239) 657-4466
Fax: (239) 657-9044



Habitat ReStore East

11127 Tamiami Trail East
Naples, Florida 34113
Tel: (239) 732-1672



Habitat ReStore North

5430 Yahl Street
Naples, Florida 34109
Tel: (239) 260-5256

Donation Hotline: (239) 732-6388

Habitat for Humanity®

of Collier County

11145 Tamiami Trail East, Naples, FL 34113

239-775-0036 • 239-775-0477 (Fax)

www.HabitatCollier.org

