

FRAMING THE FUTURE

2019 Annual Report



Habitat
for Humanity®
of Collier County

www.HabitatCollier.org

**Better tomorrow.
Built today.**



Letter from the CEO

In this edition of the Annual Report, we are humbled to share the many ways that your generous gifts of time, talent and treasure have positively impacted the lives of so many families in our community. Habitat for Humanity of Collier County will soon reach the remarkable milestone of 42 years of building hope, homes and communities, having partnered with more than 2,200 families who have benefitted from your kindness.

There is, indeed, much to celebrate. And still, the need for safe, healthy and affordable homes for our local workforce remains extraordinary. With market prices continuing to escalate beyond any increase in wages, more and more families – key members of our workforce – are squeezed out of the market and facing the difficult decision of leaving the area to seek a more affordable place to live.

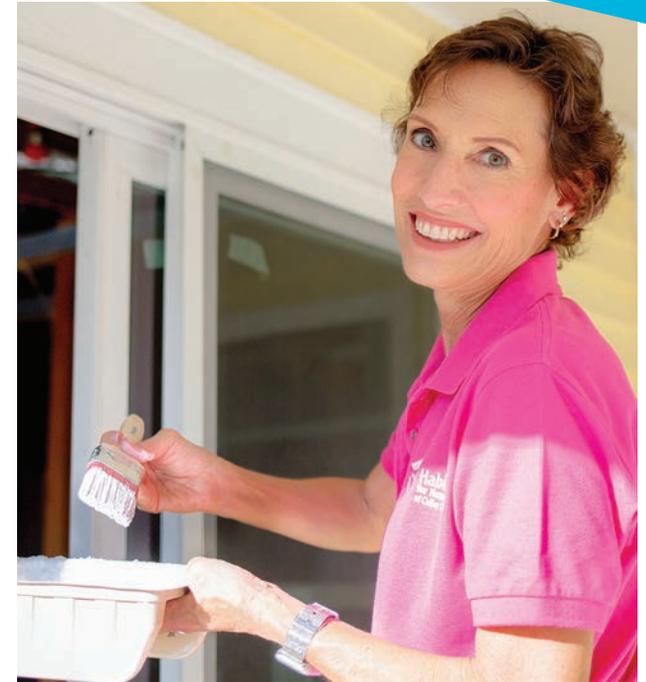
Today, Habitat Collier is looking to the future and preparing to escalate our pace of building in order to serve this critical need. In the year to come, we will celebrate the completion of our 10th subdivision and the beginning of two new communities, Vincent's Acres in Naples and Esperanza in Immokalee. With these increases to our build pace, we currently have enough land to build for the next 4-5 years. We are in the midst of an ambitious Land Campaign as we seek to secure the land today for future families. I am grateful for the long range vision of those donors who have assisted in this ambitious initiative.

The success of this affiliate rests on each of you: those of you who have made financial contributions, those of you who have volunteered to help build, work in our ReStores or teach classes, those who have led through Board and Committee membership AND each of our remarkable partner families. Thank you for all that you have done and all that you continue to do as we move closer to that day when all God's children have at least a simple, decent place to live.

Yours in Partnership,



Lisa Lefkow
Chief Executive Officer



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Better tomorrow. Built today.



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Major Initiatives FY 2019



With housing affordability still among the top issues facing our community, Habitat Collier has no shortage of work to accomplish year after year. Here are our top initiatives from Fiscal Year 2019.

-  **Dockside**
 - In November 2018 construction began in this long awaited community. By fiscal year end, nearly half of the 44 units were completed and families took ownership of the first 18 homes.
-  **Faith Landing**
 - After eight years of building, Immokalee's Faith Landing neighborhood is complete. The final families purchased their homes in June and the community is now a happy home to 166 grateful families.
-  **Advocacy**
 - Habitat Collier formed a coalition with local agencies including the United Way of Collier County, Rural Neighborhoods and the Salvation Army to act as advocates in the community for housing affordability.
-  **Hurricane Repairs Program**
 - Even two years after Hurricane Irma passed through Collier County, Habitat remained committed to complete another 56 needed storm repairs on homes throughout Collier County.
-  **Land Acquisition and Development**
 - With future buildable land at the top of our needs list, Habitat Collier aggressively pursued both the purchase of single lots and parcels of land for subdivisions. Additionally, infrastructure work began for two upcoming neighborhoods while two others entered the permitting and planning stages.

Strategic Plan

Seeking to put God's love into action by addressing urgent housing needs in our community, Habitat Collier will be a partner and catalyst to:



Build Homes
Serve the need

- ▶ Create a path to homeownership for families and children living in inadequate conditions.
- ▶ Partner with local families earning 30% to 80% AMI (Area Median Income) and ensure affordability by selling homes at cost with zero interest mortgages.
- ▶ Globally, partner with families in desperate need for healthy, stable shelter through Habitat for Humanity International.



Build Awareness
Engage the community

- ▶ Collaborate with faith communities, corporate partners, civic leaders, and others to advocate for greater access to quality homes.
- ▶ Celebrate publicly the success of the organization, its partner families, and network of advocates.
- ▶ Inspire the community through friend and fundraising activities led by the Board of Directors.



Build Community
Provide the tools

- ▶ Support and empower partner families as they build and purchase their own homes.
- ▶ Design thoughtful communities with long-term success in mind.
- ▶ Lay the groundwork for thriving neighborhoods through ongoing education of homebuyers.



Build Sustainability
Shape the future

- ▶ Identify and develop adequate land resources.
- ▶ Ensure long-term financial sustainability.
- ▶ Recruit, retain, and develop effective and capable staff and volunteers.
- ▶ Operate with excellence.

Impact FY 2019

50

mortgages
paid off
this year

400

mortgages
total
paid off

more than
2,200

families have
purchased affordable
Habitat homes
in Collier County

95%

of
Habitat homeowners
are current on their
mortgage payments

less than

1%

foreclosure rate
of Habitat Collier
homes

84

families
purchased
Habitat homes
this fiscal year

ReStore Impact

Your old furniture can build new homes

When you shop at or donate to a Habitat Collier ReStore, you're giving a hand-up to families in need in our community. Revenue from the ReStores last year helped cover the cost of materials to build about **14** Habitat homes in Immokalee!



One Year Impact of the Collier ReStores



5,189

hours of volunteer time were spent in our two Naples ReStores



31,000

total purchases



6,338

donations dropped off or picked up



67,169

items sold

The Volunteer Effect



2,210
volunteers
gave their
time with Habitat
Collier this year

31,700
hours
on our job sites,
in our offices, and
with partner families

3,955
hours contributed
by volunteers from
local
congregations

1,451
hours volunteered
by local high school
students

111
prospective families
interviewed by
Selection Committee
volunteers

\$806,322
total value of
volunteer labor
at Habitat Collier

Volunteering: The Next Generation



It's no secret that Habitat Collier relies heavily on our retired and seasonal volunteer force to build homes in Naples and Immokalee. But in recent years, we've seen more and more of the next generation of volunteers giving their time to make sure that families in our community have access to safe and affordable homes. One of the most dedicated of those groups has been the students at Ave Maria University.

With their close proximity to our construction sites in Immokalee, Ave Maria has made volunteering with Habitat part of their campus culture. From making build days part of their All Saints Day celebration to providing much of the volunteer power to help build homes with our Immokalee Rebuilds donors, and even bringing first year law students out to build in Naples as part of their first week of classes at the beginning of the school year, Ave Maria student and staff volunteers strive to embody a spirit of service.

"They get to see that they're actually making a difference in the local community from the first day," says Ave Maria Law School Assistant Professor Naomi Hatton "...as well as just having that community and volunteerism spirit that's going to help them as lawyers later on in life."

In addition to our student volunteers from Ave Maria University, we also see regular volunteers from other local campuses like Florida Gulf Coast University and Florida Southwestern State College, as well as from the many high schools in Collier County. We're inspired by the growing enthusiasm we're seeing from our young volunteers in the community and excited to watch as the next generation of Habitat Collier supporters join our veteran volunteers in our shared goal of reaching the day when everyone has a safe, decent, and affordable place to live.

Volunteer of the Year Brian Bouyea

480 hours on the job site in Immokalee

Together We Build

2,445

total gifts
received from
donors

\$100

the most
common
gift amount

569

donors
gave for the
first time

313

donors
made multiple
gifts

37

donors made
Builder's Circle
level gifts

11

thoughtful legacy
gifts helped build
a brighter
future for others



Faith in Action

Eight homes and more than \$400,000 in funds raised. That's Naples United Church of Christ's latest gift to Habitat for Humanity of Collier County. NUCC is a longtime Habitat Collier partner, in fact, they were one of the founding congregations when we officially began offering homeownership opportunities in 1978. This latest fundraising effort is the largest and most successful the church has undertaken in the more than 40 years of Habitat Collier's history.

It all started when one of NUCC's parishioners, Ken Bruce, left a \$25,000 estate gift to support Habitat's work in the community. He wanted the gift to be used as a matching challenge, with the goal of raising \$50,000 to fund the cost of materials for a Habitat home in Immokalee. Church leaders were inspired to grow that gift tenfold, embarking on an ambitious campaign to raise \$250,000 by Easter. Members of the church were so passionate about this challenge that they ended up significantly surpassing their goal, raising over \$400,000.

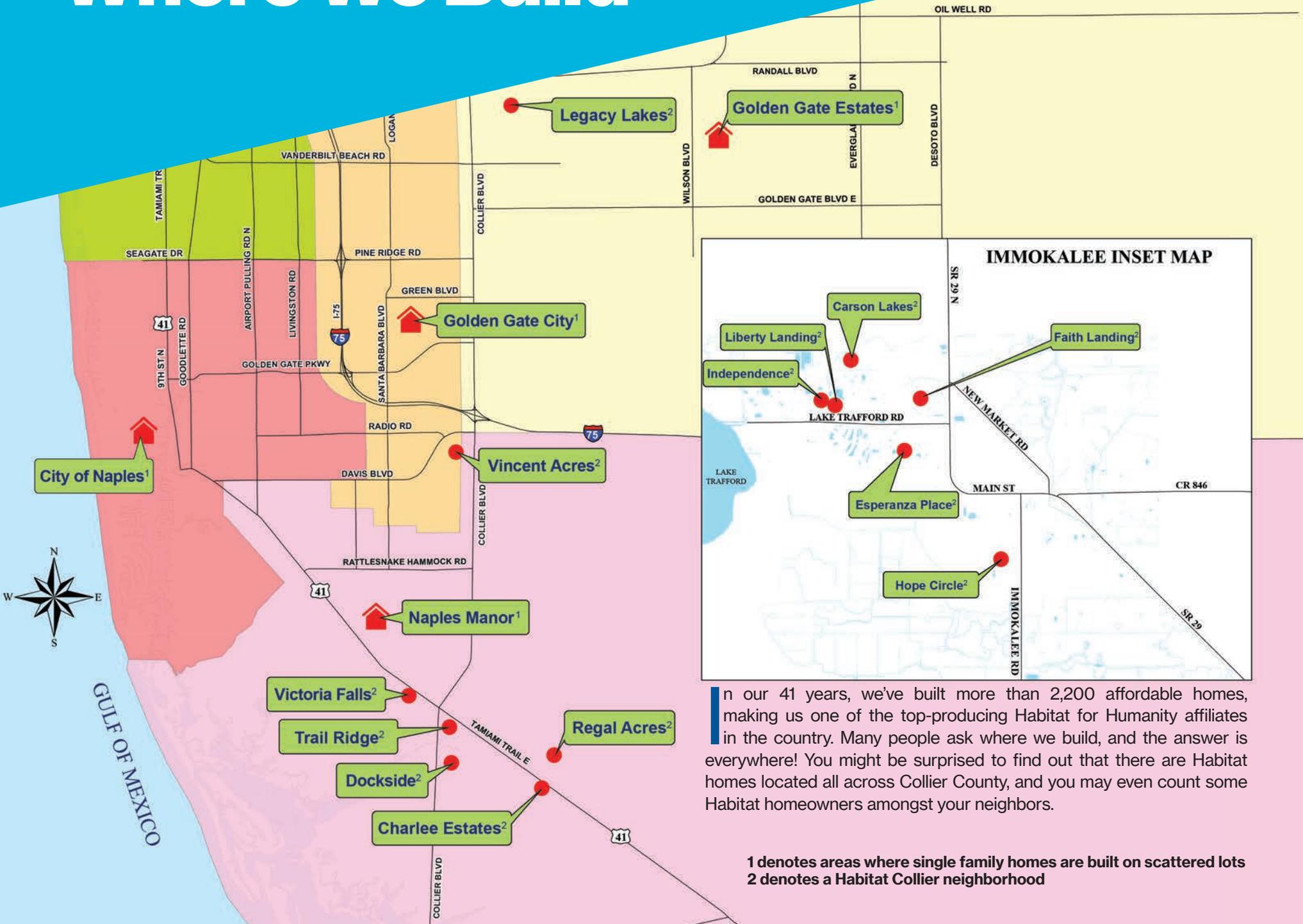
To help bring awareness to their congregation and inspire church members to get involved in the fundraising campaign, Naples United Church hosted a series of events throughout their campaign, including bus tours of substandard housing in Immokalee and visits to Habitat neighborhoods, an educational series at the church, volunteer build days, and more.

"It's an incredible thing to be part of, to see dreams come true," says NUCC Senior Minister, Rev. Dr. Dawson Taylor. "It brings tears to your eyes, it pulls at your heart because you know you get to see real ministry – a real difference being made."

On August 6th, NUCC leadership joined Habitat staff and local volunteers to raise the walls on the first of those eight homes. All of the homes will be built in Habitat's newest Immokalee neighborhood, Esperanza, Habitat Collier's sixth community in the agricultural town. When completed, Esperanza will boast more than 60 single-family homes.



Where We Build



In our 41 years, we've built more than 2,200 affordable homes, making us one of the top-producing Habitat for Humanity affiliates in the country. Many people ask where we build, and the answer is everywhere! You might be surprised to find out that there are Habitat homes located all across Collier County, and you may even count some Habitat homeowners amongst your neighbors.

1 denotes areas where single family homes are built on scattered lots
2 denotes a Habitat Collier neighborhood

Under Construction



Naples: Vincent's Acres

Vincent's Acres is our newest community in Naples and features our first two-story home design. Located near the corner of Davis and Collier Boulevards, this neighborhood is convenient to many local workplaces and less than two miles from I-75. Construction is underway now and we anticipate a completion date of mid-2021. When finished, this community will be home to 79 families.

Immokalee: Esperanza

This summer, we began a new phase of construction in our Immokalee neighborhood, Esperanza. The neighborhood was already home to three Habitat partner families whose homes were built in 2013. The new homes will feature an updated design, with 60 single-family homes when the neighborhood is complete.

Whitaker Woods

Expected Start Date: 2021

This Naples community will be conveniently located between Santa Barbara Blvd and County Barn Road. When completed, 125 families will call Whitaker Woods their home.

Kaicasa

Expected Start: 2022

Incorporating the Spanish and Haitian-creole words for "home," Kaicasa will be our biggest development to date. In fact, this neighborhood will be the largest Habitat community in the country, bringing nearly 300 affordable homes to families in need in Immokalee.

Pine Grove

Expected Start Date: 2023

This community will add a second Habitat neighborhood to the growing North Naples area. The site plan includes 52 unique condo-style homes that will offer a distinctive homeownership experience and a convenient location near the many businesses that continue to expand into the area.

Majestic Place

Expected Start: 2024

Previously known as Regal II, this community will be located adjacent to the existing Naples Habitat neighborhood, Regal Acres. The neighborhood design features 109 single-family two-story homes, considerable green space, rear alley-loaded parking and a recreational area with a playground.

Golden Gate Estates

Construction Ongoing

While our construction efforts remain focused on building neighborhoods to most efficiently serve the many families in need in our community, we also continue to purchase scattered lots in Golden Gate Estates as affordable land becomes available.



Before: Pedro and Rosenda's rental was so small that Pedro slept on the screened porch.

After: All three family members have plenty of space and even room outside for a garden.

When affordable doesn't mean adequate

The need for affordable housing in Collier County is a constant topic of conversation in our community. We learn about people paying upwards of 30, and even 50 percent, of their income towards their monthly housing costs. We see multiple families occupying one home. We hear that people have difficulty finding a place to rent or buy at all. But those stories rarely put a face on the matter and truly show the depth of need that families here in our own community are facing. Often, we encounter families living in circumstances unimaginable to many.

Sleeping on the porch

What if your home was so small that your screen porch was the main living area?

Pedro, Rosenda and their daughter Dulce lived this way for more than three years. The three of them lived in a tiny camper with room for just one small bed and a desk inside, and an attached screen porch that acted as living room, kitchen, and dining room. With no space for a stove, the family cooked all their meals on a hot plate.

Because there was so little room inside the trailer,

the screen porch was also where Pedro slept, sacrificing his own comfort so his wife and daughter could sleep in the air-conditioned trailer.

“Children were not allowed in the community,” says Rosenda. “So that was really difficult for my daughter because she couldn't go outside.”



Before: A family of three made due in a 6' x 12' room.

After: Venel, Ismine and their daughter are the proud owners of a 3-bedroom home in Immokalee



“It’s been a wonderful change. We have more space, and we’re much more comfortable. Our daughter has her own bedroom and a space to call her own and my husband and I have space to plant a little garden. We love flowers.”

Three to a room

On their application to Habitat Collier, Venel and Ismine described the place they were renting as a “one-bedroom.” When our selection committee visited them, they learned that the entire rental was literally just one bedroom.

Located in a tiny duplex, the room came with shared kitchen and bathroom privileges with other tenants. All three family members and everything they owned was packed into that small 6' x 12' room. Mom and dad shared a twin-sized bed, pushed to the farthest side of the room, each end touching a wall. With no room for a second bed, their 8-year-

old daughter, Ruth, slept on a pool lounge against the wall opposite the family’s dresser—their only storage.

With no closet, clothes were hung on the curtain rod over the window and stacked neatly by the bed. A microwave on the night stand offered the opportunity for a quick meal when the kitchen was unavailable and a small television was the one luxury in the space.

Prospering through partnership

Thanks to their determination and partnership with Habitat Collier, we’re happy to report that both of these incredible families are now living in safe,

decent homes that they are proud to call their own. Both Ruth and Dulce now have their own rooms and are thriving in their new neighborhoods, and their parents are grateful for the opportunity to build a more stable life.

These families now have the solid foundation of home, but unfortunately their circumstances are not unique. Thousands of people in our community continue to live in inadequate and unstable places like the ones these families used to occupy. It’s only through your partnership and support that we can bring the basic need of home within reach for those still wishing they had a decent place to live.

Why We Build

The Rivas Family



How has your home changed your lives?

Febec: It's changed my life because now I feel happy, comfortable, free... I feel blessed.

Brianna: I feel comfortable here. Having my own room, my own space. It's a lot quieter than where we were before.

What was it like where you lived before?

Febec: We lived with family, a lot of other people, and it was difficult. It's tough to raise your children around other parents who have different ideas of how to do things and that wasn't the way I wanted to raise my kids.

How did you feel when you found out that you were approved to purchase a Habitat home?

Febec: I felt so many things! Happy, scared, unsure, but I knew I could do it. I didn't want to stay in the same place—I wanted to move forward, I want to keep moving forward.

The Telisma Family



What was your living situation like before your family partnered with Habitat?

Jean: Our living condition wasn't great. We had to share the same room with my daughter, we did not have privacy at all. We were paying too high for one-bedroom apartment. We couldn't have any relatives or friends to come visit with the limited space we had.

How long did your family live in those circumstances?

Jean: We lived in those circumstances for almost two years. It wasn't great for my family because of the limited space, and the neighborhood we lived in.

How has your life changed since moving into your new home?

Jean: First of all, I want to thank the Habitat family for giving my family this opportunity. One thing that really changed our life, is that now we have a place we can call home. Since we have a bigger place now, we have more family time.

The Lindor Family



How has your home changed your lives?

Philomene: I felt like I didn't know where I was going. When I applied to Habitat and they accepted me, I said 'Thank God'. I'm happy happy happy happy!

Wesner: Habitat has made me so happy. The other day, I took a picture of my house and brought it to work. My coworker saw it and said 'WOW! You have a beautiful house,' congratulated me and gave me a big hug. When I lived in the apartment complex, it was like there was trouble every day, but here, we're so happy.

What's your favorite thing about your home?

Philomene: Everything! My favorite place in my house is the patio—just sitting out there and breathing in the fresh air. It's so peaceful.

What are you looking forward to most for the future?

Philomene: My children going to college and working on their dreams. For the future, it's all about my kids. They can always come back and visit us in this home.



The Guerrero Family



How has your new home changed your family's life?

Nora: Just being able to have something that's actually OUR home. Something where we know we won't have to move out anytime soon—the kids love that we have a laundry room now because we don't have to go to the laundromat anymore!

What was your previous living situation?

Nora: It was kind of small. Me and my daughter had to share a room—we've always shared rooms, me and her, she's never ever had her own room. They boys have always shared a room... but it was small. It was tight there. Now Bella has her own room and it's all decorated.

What is the biggest difference?

Nora: We don't have to move around so much and worry about where we'll be going next time we have to leave. Just being able to do what we want here in the house, being able to decorate how we want and do what we want in our own place and not having to worry about anything.

The Perez Family



How has your home changed your lives?

Rafael: Wow. How hasn't it changed our lives? I would say our lives are now 80 to 90 percent better. We have more space, we're paying about the same amount as when we were renting, but we now own a 3-bedroom home instead of living in an efficiency. Lastly, we love the proximity to everything such as stores, schools, and everything in between.

What is your favorite part of your new home?

Rafael: Our favorite part of our new home is the fact that we can now build memories. We love the open living area as we now spend more time together as a family. Whether it's playing, watching television, or cooking.

What's the biggest difference you've noticed for your family since moving into your home?

Rafael: We have seen the biggest difference and most impact in our kids. They have more freedom now. They are able to run free and play.

The Galvan Family



How does it feel to finally be home owners?

Eddie: It feels great. This is the best thing that's ever happened to us. There isn't a lot of affordable housing in Naples. It's just a great opportunity, to have a home with Habitat.

What was your previous living situation?

Eddie: It was run down, it was a very old trailer—there was mold everywhere. It's definitely a really great upgrade for us—not just us, but better living conditions for everyone in Dockside. It really says a lot for Habitat, we're really grateful

What's your favorite part about your new house?

Eddie: It just feels like home, that's the best thing about it.

Violet: I have a friend that lives next door, her name is Sofia.

Summer: It was a match made in heaven. I'm so glad that our paths crossed with Habitat.

Higher Education



Higher Education

Many children of Habitat homeowners are the first in their families to attend college. An emphasis on doing well in school is a big priority for so many of the parents with whom we partner, because they know that a good education can open so many doors for their children. We're proud to count Habitat Collier kids as students and alumni of the distinguished schools below:

BYU	Full Sail University	Syracuse University
Carnegie-Melon	Hope College	The Citadel
Clemson	Iowa State University	United States Military Academy West Point
Columbia University	John's Hopkins University	University of Central Florida
Cornell University	Michigan State University	University of Florida
Embry Riddle Aeronautical College	New College of Florida	University of Maryland
Florida Atlantic University	Ohio Wesleyan University	University of South Florida
Florida International University	Otterbein University	University of Tampa
Florida Gulf Coast University	Sewanee College	University of Utah
Florida State University	Spartan College of Aeronautics & Technology	Youngstown State



Framing the Future:

Habi-kids Answer the Call to Serve

By the age of seven, Alejandro Castañeda had already lived in three countries. To him, moving around was the norm, but his mother Agnieszka knew that she wanted to give him a more stable life. She wanted to provide the strong foundation of a safe and stable home, but she quickly learned that finding affordable housing in Naples was an incredible challenge.

After years of apartment life and high rent, it was Alex who convinced his mother to apply for a Habitat home. Habitat Collier's then-Executive Director of Construction and current President, Nick Kouloheras, spoke about Habitat in front of Alex's construction class at Lely High School. As soon as he got home from school that day, Alex shared what he learned with his mom and gave her the push she needed to apply.

"It was amazing when she found out that we were approved and we were going to get the house," he says. "I truly think it was just God's timing"

Ever the hard worker, Agnieszka instilled in her son a serious work ethic. He joined just about every extracurricular he could at Lely High School including being freshman and sophomore class president and Spanish Honor Society President, teen court, 3 years of marching band, tennis, swimming, wrestling, track, National Honor Society, Chess Club, as well as volunteering with his church and working part time at Olive Garden. He says Habitat was a big part of making that possible.

"That foundation completely changed our lives and allowed me to do more at school and my mom was able to provide for me in a lot of different ways," he says. "The biggest thing was the emotional and psychological support that not only the house itself provided, but from the people surrounding us at Habitat. A lot more defines Habitat than just building affordable houses."

In his Sophomore year, Alex learned about the United States Military Academy at West Point from his school counselor. He talked to the local recruiter and began to build his high school resume with West Point in mind. He became close



Alex Castaneda
West Point, Class of 2022

with Lely's ROTC Chief, who helped mentor him and work on his application to West Point.

Knowing the competition was tough, Alex also applied to other schools and even earned a full scholarship to Stetson University – not the worst backup plan, but his heart was still set on West Point. On the last day of the acceptance window, Alex found out that he had been accepted to his dream school.

After telling his mother, she wasted no time in stopping by the Habitat Office to let everyone know how proud she was of her son. Alex says that getting into school with a full scholarship – and removing the weight of college tuition from his mother's shoulders – is his biggest accomplishment.

"She always told me, 'we don't have money to send you to college, but you're going to go to college!'"

As part of his enrollment at West Point, Alex will spend five years enlisted after he graduates. He says if he chooses to continue his military career beyond that, he'd like to become a Foreign Area Officer. If his path takes him away from the military, he's interested in aviation or working with the FBI or CIA. With four years at West Point and five more in the military, he's got time to figure it out.

"The next nine years are planned," he says. "So we'll see!"

Framing the Future:

Habi-kids Answer the Call to Serve



Junette Derosiers
Army National Guard

Growing up, Junette's biggest influence was always her mother, Paulette. She watched how hard her mom worked for everything they had: first as a fieldworker in Immokalee, then waking up at four in the morning to take the long walk to the bus stop, riding over an hour to work in Naples every day, and even building their Habitat home.

"I can honestly say that, after God, my mom's main focus is her kids," Junette says, "That's one of the main factors of why we are where we are now. Her drive led to me seeing that work ethic and got me to where I am today."

Where Junette is today is quite impressive. She has her associate's degree and EMT license, and she's currently working on a bachelor's degree in social work – all while enlisted in the Army National Guard. She also makes service to others a priority, through her involvement at church and particularly with kids and teens – both at church and as a volunteer at the Boys and Girls Club. It's clear that her faith has inspired her to serve others.

"My big dream for the future is to leave footprints. To leave a service legacy. Everything that I'm doing is for the greater purpose of allowing God's love to flow through me so that God can use me as a vessel to touch his people."

In fact, it's that service spirit that brought her to the Army National Guard. As

she watched the earthquake and its aftermath unfold in Haiti, she saw all of the people and organizations coming together to offer relief and decided that was what she wanted to do.

"I've always wanted to do something heroic. I want to bring hope, health, and healing to people in natural disasters. I want to be the person that someone can lean on."

Junette says she's the first in her family to join the military, but she can't imagine herself not doing it. The camaraderie and service-oriented nature of the National Guard really appealed to her, and she's happy to be serving alongside people that share her mindset.

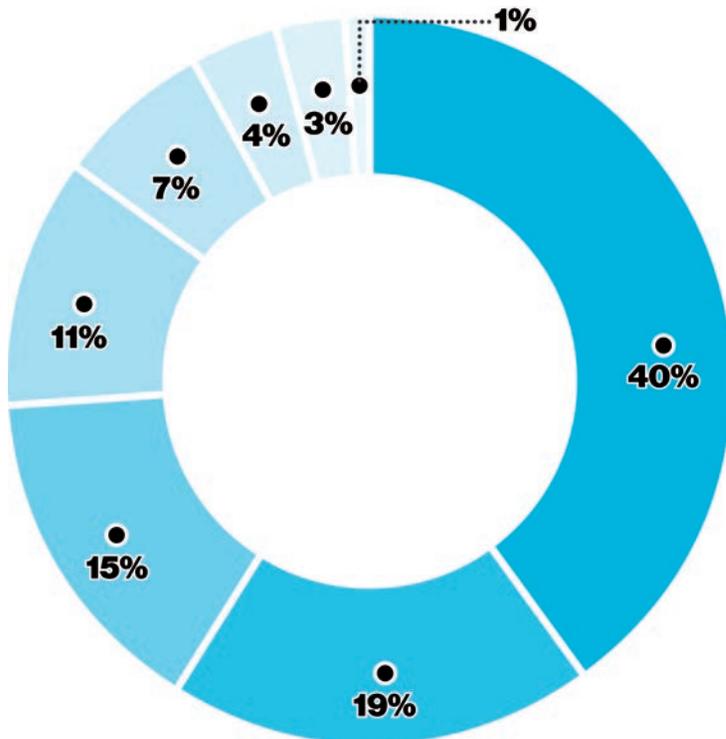
Her time in the National Guard has also given her a path to the future. She was inspired by her chaplain's work with all levels of servicemembers to provide support and a faith base and realized that she wants to be that person for others. When she completes her bachelor's degree, she plans to get a master's degree in social work and divinity so she can combine her two passions. She says she wants to get the best of both worlds by becoming both a chaplain in the military and a child-life specialist as a civilian.

At the end of the day, Junette says her family's partnership with Habitat has taught them lessons that they still remember today.

"I strongly believe that in order to have a good outcome, you have to have a strong foundation. Habitat didn't just give my mom a house, they let her work for it so she knows the bigger value. That's what Habitat taught all of us: how badly you want something will determine how much effort you put into it. I think that's my main thing when working with kids – I'm going to be there to answer your questions and help you along the way. I'm not going to give you a fish, but I'm going to teach you how to fish, and that's what Habitat does, they teach you to fish."

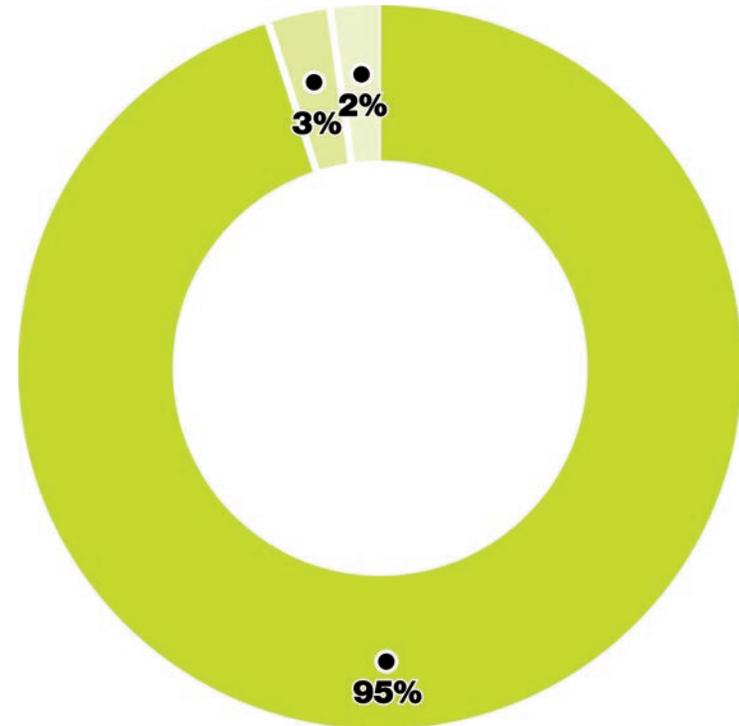
Financials

As the beneficiary of so many thoughtful gifts of time, talent, and treasure to support our work in the community, we know how important it is to be efficient and effective stewards of donor dollars. We take that responsibility seriously and strive to spend those funds wisely, with ninety-five percent of Habitat Collier's revenue going directly to the building of affordable homes in fiscal year 2019.



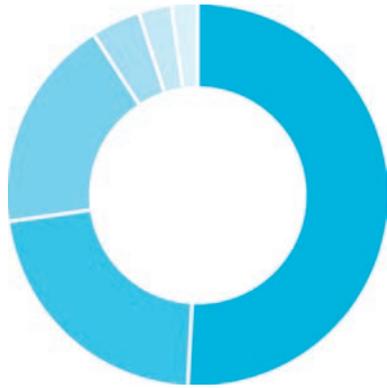
Community Revenue Sources

- 40%** Individuals & Congregations
- 19%** Mortgage Payments
- 15%** Mortgages Sold
- 11%** Grants
- 7%** ReStore Sales
- 4%** Community Contribution Tax Credit Program
- 3%** In-Kind Donations
- 1%** Misc. Income



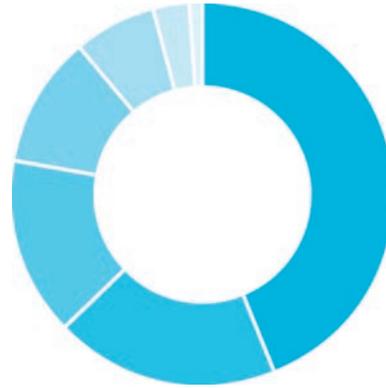
How Revenues Were Spent

- 95%** Program Services
- 3%** Fundraising
- 2%** Management & General



ASSETS AS OF 6/30/2019

Mortgages.....	\$50,984
Land & Improvements	\$21,981
Cash & Investments	\$17,677
Houses Under Construction	\$3,096
Property & Equipment	\$3,824
Pledges Receivable	\$2,092
Total Assets	\$99,654



REVENUES AS OF 6/30/2019

Contributions	\$11,380
Revenue from Sales of Homes	\$4,999
Gain on Sales of Mortgages	\$3,741
Grants	\$2,743
ReStores Revenue	\$1,686
Misc. Investment Income	\$870
In-kind	\$350
Total Revenues	\$25,769



LIABILITIES

Notes Payable	\$3,619
Deposits on Houses	\$2,599
Payables	\$1,904
Total Liabilities	\$8,122
Net Assets	\$91,532
Total Liabilities & Net Assets	\$99,654



EXPENSES

Program Services.....	\$20,285
ReStores	\$1,211
Management & General	\$364
Fundraising	\$624
Total Expenses	\$22,484
Change in Net Assets	\$3,285

Figures are represented in thousands. Habitat for Humanity of Collier County financial statements for the year ending June 30, 2019 have been audited by Rogers Wood Hill Starman & Gustason PA CPA.



CHARITY NAVIGATOR

Four Star Charity

We're thrilled to report that we have once again earned top honors from two leading nonprofit reporting organizations, Charity Navigator and GuideStar. For the 15th time, we received a four-star rating from Charity Navigator. The four-star rating is the organization's top honor, and according to the nonprofit evaluator, organizations that earn it exceed industry standards and outperform most charities in their cause.

GuideStar has also awarded us the 2019 Platinum Seal of Transparency. By keeping our GuideStar profile up to date with the progress and results that we're making towards our mission, we maintain our Platinum status so that supporters like you can feel confident in our work.

We work hard to ensure that Habitat Collier remains one of the top charitable organizations on a national level. Top rankings like these help us to know that we're staying on-course and continuing to be good stewards of each and every gift we receive.



Built on Partnerships

The generous charitable giving of individuals, businesses, community groups and congregations is critical to the work that we do. Donations from thoughtful donors like you are one of the largest sources and we are tremendously grateful for your support. As part of our commitment to remaining the best stewards of your generous gifts, Habitat for Humanity of Collier County does not print the names of individual donors. Below is a list of our partners who know the value that affordable housing brings to the entire community:

Corporate & Foundation Partners (\$50,000 & up)

Arthrex, Inc.
Community Foundation of Collier County
TIAA
Publix Super Markets Charities, Inc.
Richard M. Schulze Family Foundation
The Schoen Foundation

Group Builders (\$50,000 & up)

Collier's Reserve Country Club Members
Grey Oaks Country Club Members
Immokalee Rebuilds Project
Moorings Park at Grey Oaks Friends of Habitat

Congregational Partners (\$50,000 & up)

Emmanuel Lutheran Church
Marco Lutheran Church
Moorings Presbyterian Church
Naples United Church of Christ
St. Mark's Episcopal Church
United Church of Marco Island
Trinity-by-the-Cove Episcopal Church
Vanderbilt Presbyterian Church

Community Partners (\$500 - \$49,999.99)

Assumption College

Bank of America Foundation, Inc.
Bear's Paw Country Club
Bradbury and Janet Anderson Family Foundation
Bruce Hendry Insurance
Carol B. Phelon Foundation
Celebration Community Church
Christus Victor Lutheran Church
Cornerstone United Methodist Church
Corporate Creations Foundation, Inc.
Cottesmore Wine Tasting
Donation Yoga Naples
Elizabeth M. Landon and Harriette M. Landon Charitable Foundation
Facebook
FAITH House Builders
Fifth Third Foundation
First Florida Integrity Bank
First Presbyterian Church of Naples
Homeownership For All, Inc.
HOPE House Builders
IBM Retiree Charitable Contribution Campaign
IKO Industries Inc.
Island Country Club Foundation
J.McLaughlin
JW Marriott Marco Island Beach Resort
Korn Ferry
Lely Presbyterian Church
Longshore Lake Women's Club

Marco Presbyterian Church
Mary E. Dooner Foundation, Inc.
Mutual of Omaha Bank
Naples Garden Club, Inc.
Naples Sunrise Realty LLC
NextEra Energy Foundation, Inc.
North Naples Church
North Tides Inc. / Sea Tow Marco
Parker Hannifin Corporation
Real Estate Management Services Group LLC
Regal Foundation
Rockinghorse Trail Foundation

Rotary Club of Marco Island
San Marco Catholic Church
Spears Construction Services
St. John The Evangelist Catholic Church
St. John's Episcopal Church
St. Katherine Greek Orthodox Church
St. Monica's Episcopal Church
St. William Catholic Church
Suncoast Credit Union
Synovus Bank
The Brotherhood Foundation
The League Club, Inc.



Built on Partnerships

The Martin Foundation, Inc.
The Walmart Foundation
Thrivent Choice Dollars
Trinchero Family Estates
Vasari Cares Foundation
Wells Fargo Bank
Wells Fargo Foundation
Wesley United Methodist Church
Wollman, Gehrke & Associates

Habitat Housing Partners

Biggerstaff Enterprises
Bruce Hendry Insurance
Daudert Plumbing Inc
Franco's Cooling and Heating Corp.
Glenna Froelich, Stock Realty, P.A.

Leela Lifestyle Homes, LLC
Monika DeBenedictis Team, John R
Wood REALTORS

Mortgage Purchase Partners

Mutual of Omaha

Community Contribution Tax Credit Program Partners

Adams Foods Inc. - McDonalds
Arthrex, Inc.
Audubon Country Club
Bay Colony Golf Club
Bear's Paw Country Club
Clothes Mentor
Club at Mediterra
Club at Pelican Bay

Collier's Reserve Country Club, Inc.
Country Club of Naples
Eagle Creek Golf & Country Club
Foxfire Country Club
Grey Oaks Country Club
Hideaway Beach Club
International Design Source
Island Country Club
Kensington Golf & Country Club, Inc.
Lely Development Corporation /
Greenlinks
Mel's Diner
Naples Beach Hotel & Golf Club
Naples Boat Mart
Naples Heritage Golf and Country Club
Naples Lumber & Supply Co. Inc.
Pelican Bay Foundation, Inc.
Pelican Marsh Golf Club
Presstige Printing & Datamail
Royal Poinciana Golf Club, Inc.
Stock Development
Stonebridge Country Club
Sunshine Ace Hardware
Traditions
Turtle Club
Vanderbilt Country Club
Vineyards Development Corporation
Wilderness Country Club
Windstar on Naples Bay
Wyndemere Country Club, Inc.

Gift-in-Kind Partners

Cree, Inc.

Dow Chemical Company
Guardian Recovery Services
Hunter Douglas
Nothing Bundt Cakes
Publix Super Markets Charities, Inc.
Schneider Electric/Square D
Foundation
Terry Lumb Photography
Valspar Architectural
Whirlpool Corporation
Yale Locks

Collaborative Partnerships

Ave Maria School of Law
Baby Basics
Books for Collier Kids
Boys and Girls Club of Collier County
Christ Child Society Of Naples
Community Foundation of Collier
County
Greater Marco Family YMCA
Habitat for Humanity of Florida, Inc.
HELP
Impact SWFL - Bonita Springs
Legal Aid
Literacy Volunteers of Collier County
Mass Mutual Insurance
Meals of Hope
Micro Grants
Neapolitan Chapter of the Embroiders
Guild of America
Palette Pals of NUCC
VPC Comfort Quilters



 **Habitat for Humanity**[®]

of Collier County

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HabitatCollier.org



**Solid foundation.
Solid future.**